INTEGRATED FSA PROGRAM DATA REPORT

Prepared by Performance Division

Introduction	3
Section 1: March 2004 Highlights	
FAFSA Applications, Week 13 (Tables 1 and 2)	4
Pell Grants, Week 13 (Tables 3 and 4)	4
Federal Loan Portfolio as of March 31, 2004 (Table 5)	4
FFEL and Direct Loan Volumes (Tables 7 and 8)	5
Loans in Default as of March 31, 2004 (Table 10)	6
Defaulted Student Loan Collections as of March 31, 2004 (Table 11)	6
Campus Based Programs (Tables 12 and 13)	6
Section 2: Description of Tables	7
Section 3: Federal Student Aid Program Data Tables	
Table 1: Applicants - Year-to-Date Trends Through March	9
Table 2: Applicants – Annual Trends	
Table 3: Pell Grant Program – Year-to-Date Trends Through March	
Table 4: Pell Grant Program – Annual Trends	
Table 5: Federal Loan Portfolio – Active Loans	
Table 6: FFEL and Direct Annual Loan Volume Year-to-Date	
Table 7: FFEL New Loan Activity – Year-to-Date	
Table 8: Direct Loan New Loan Activity – Year-to-Date	
Table 9: Direct Loan Delinquency Report	
Table 10: Loans in Default (As of 03/31/2004)	
Table 11: Defaulted Student Loan Collections - Year-to-Date	
Table 12: Campus Based Allocations and Number of Schools	
Table 13: Campus Based Awards and Recipients	21
Table 14: LEAP/SLEAP Actual Awards 2002-03	22

Introduction

This is the fourth "official" issue of the Semi-Annual Integrated Program Data Report. This internal document is intended to provide current operational data for use by FSA. It is intended to be an internal document that enables managers and staffs to learn what is going on throughout the organization from a programmatic perspective, and, based on the information about volumes and changing trends, to make planning decisions. Most of the information is compiled from existing management information reports and NSLDS queries. We thank those who have made the data available to us.

Section one contains key highlights. Section two describes all of the tables that provide detailed statistics. Section three contains the tables themselves. The report has been updated with March 2004 program data if available.

Please feel free to forward the report to other FSA staff members who may have a need for this information.

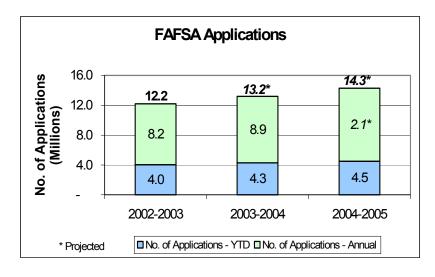
We would like to receive your feedback on whether the data in this report are useful to you and what suggestions you have for improvements. If you have any questions regarding the report, please email them to PADinfo@ed.gov or call Beth Grebeldinger at 77-4018.

Thank you.

Cyndi Reynolds Director, Performance Division

Section 1: March 2004 Highlights

FAFSA Applications, Week 13 (Tables 1 and 2)



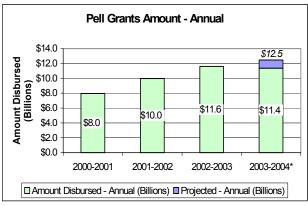
- Applications are up 5.2% from last year at the same point in time (week 13 of 86). The projected annual increase is 8%.
- Electronic applications now total 76% of all FAFSAs. Up from 64% at the same point last year.
- Spanish applications have increased by 156% from the same point in time last year.
- The number of **rejected applicants declined slightly to 7.7%** from the same point in time last year.

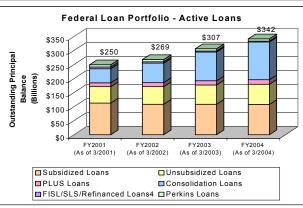
Pell Grants, Week 13 (Tables 3 and 4)

- Eligible applicants have increased 6.5% from the same point in time last year.
- Independent eligible Pell Grant applicants represent 50.3% of all eligible Pell applicants, up from 45.0% in 2002-03.
- **Disbursements are projected to increase 9.6%** in 2003-04 from the same point in time last year.

Federal Loan Portfolio as of March 31, 2004 (Table 5)

• The FY 2004 **Federal loan portfolio** (FFEL, Direct, and Perkins loans) total outstanding principal balance increased by 11.2% (\$34.6 billion) over last year. *There are 24.4 million unique borrowers holding active loans. On average, each has 3.2 loans and owes a total of \$14.055.*

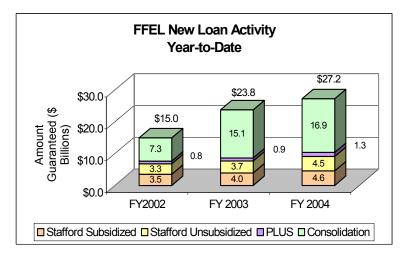


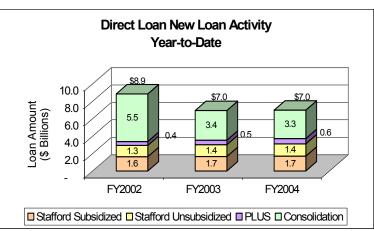


- Even though the number of outstanding **Subsidized loans** declined by 4% between the same period for FY2001 and FY2002, **between March 2002 and March 2004 the number of loans remained stable.** There are 17 million borrowers with an average 2.4 loans totaling \$6,363.
- **Unsubsidized loans** continued to increase by 6.2% between March 2003 and March 2004. *There are 9.8 million borrowers with an average 2.1 loans totaling \$7,309*.
- **PLUS loans** increased by 2.1% between the same period in 2004 and the outstanding principal balance increased by 9.6%. *There are 2 million borrowers with an average 1.6 loans totaling \$8,479*.
- Loan consolidations were up by 29% over the same period in 2004. Average amount consolidated was \$18,261. There are 5.5 million borrowers with an average 1.4 loans totaling \$24,571.
- The number of FISL, SLS and Refinanced loans continues to drop. There are 1.4 million open loans with a total outstanding principal balance of \$3.2 billion. *There are 1.0 million borrowers with an average 1.4 loans totaling \$3,055*.
- The number of active Perkins loans remained stable. Between March 2003 and March 2004, the number declined by 3.7%. The total outstanding principal increased slightly to \$8.1 billion. *There are* 3.5 *million borrowers with an average 1.2 loans totaling \$2,352*.

FFEL and Direct Loan Volumes (Tables 7 and 8)

- New FFEL loans (excluding consolidations) increased by 17.2% over the same point in time last year. They had increased by 12.2% between March 2002 and March 2003.
- The number of FFEL
 Consolidation Loans
 increased by 9.5% over
 last year at this time.
- New FFEL Stafford
 Subsidized loans
 increased by 15.3% over
 last year while
 Unsubsidized loans
 increased by 18.6% during
 the same period.
- Direct Loans (excluding consolidation) increased
 by 3.8% over this time last year.
- The number of **PLUS** loans increased by **10.5**% over





this time last year.

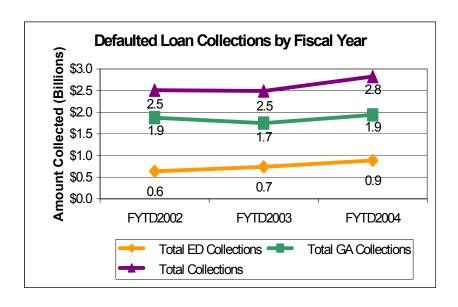
• The number of Direct Consolidation Loans **declined by 4.6%** over last year at this point.

Loans in Default as of March 31, 2004 (Table 10)

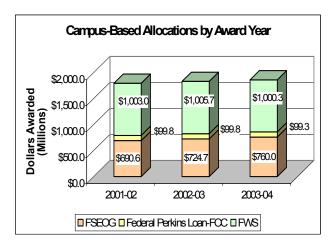
- 12.5% of all active student loans are in default. That is 9.7 million out of 77.1 million active loans.
- 7.5% of the outstanding principal balance is in default. \$25.7 billion out of \$342 billion
- Excluding FISL/SLS/Refinanced loans, 11.6% of FFEL loans are in default compared to 7.4% for Direct Loans. 28.5% of Perkins loans are in default.

Defaulted Student Loan Collections as of March 31, 2004 (Table 11)

- For FYTD2004, the total combined collections on defaulted loans are \$2.8 billion. Approximately \$2.5 billion was collected in FYTD 2003.
- Total collections at Guaranty Agencies increased by 10.8%, collections at ED increased by 19.7%. Combined collections increased by 13.4% from a year ago.
- Loan Rehabilitations increased by 61.1%.



Campus Based Programs (Tables 12 and 13)



- Reflecting appropriation levels, total funds allocated to schools increased by 2.1% from 2001-02 to 2002-03 and by another 1.6% in 2003-04.
- Allocations to proprietary schools increased by 10.7% from 2001-02 to 2002-03 and by another 11.6% in 2003-04.

Section 2: Description of Tables

- Table 1: <u>Applicants Year-to-Date Trends Through March</u> FAFSA applicant and application data is provided as of the end of March for each of the past three award years.
- Table 2: <u>Applicants Annual Trends</u> FAFSA applicant and application data is provided for the past three completed award years (2001, 2002, and 2003). In addition, 2004 data compared to annual projections is provided.
- Table 3: <u>Pell Grant Program Year-to-Date Trends</u> Pell Grant data as of the end of March for each of the past three award years is provided.
- Table 4: <u>Pell Grant Program Annual Trends</u> Pell Grant data is provided for the past three completed award years (2001, 2002, 2003). In addition, 2004 year-to-date data compared to Budget annual projections is provided.
- Table 5: Federal Loan Portfolio Active Loans All open FFEL, Direct and Perkins loans show the total outstanding principal balance owed as of March 31st for FY2004, FY2003, FY2002 and FY2001.
- Table 6: <u>FFEL and Direct Annual Loan Volume FY2004</u> Annual loan volumes, compared to FY2004 Mid-Session Review's budget estimates, are provided by loan program.
- Table 7: <u>FFEL New Loan Activity March Year-to-Date</u> Shows new FFEL loans, by type, made by Fiscal Year to Date for the past three years at the same point in time.
- Table 8: <u>Direct Loan New Loan Activity March Year-to-Date</u> Shows new Direct Loans, by type, made by Fiscal Year to Date for the past three years at the same point in time.
- Table 9: <u>Direct Loan Delinquency Report</u> Delinquency rates for the past 15 months are provided. In addition, delinquency aging data is provided.
- Table 10: Loans in Default (as of March 31, 2004) The number of loans and outstanding principal balance of all active loans and those in default are provided by loan program.
- Table 11: <u>Defaulted Student Loan Collections Fiscal Year-to-Date as of March 31</u> Collections by type and year are provided for the past three years. FY2004 data is compared to goals.
- Table 12: <u>Campus Based Allocations and Number of Schools</u> Data provided by each of the three programs (FSEOG, FWS and Perkins FCC) by type of school for award years 2001-02, 2002-03 and 2003-04.
- Table 13: <u>Campus Based Awards and Recipients for 2001-02</u> Shows distribution by dependency and family income for each program.

Table 14: provided.	<u>LEAP/SLEAP Actual Award Report 2002-03</u> – Allocation of funds by state is

Table 1: Applicants - Year-To-Date Trends

Award Year As of Date	2004-05 3/28/2004 (Week 13)		% Change from 2003-04 to 2004-05	2003-04 3/30/200 (Week 13	3	% Change from 2002-03 to 2003-04	2002-03 3/31/2002 (Week 13)	
Application Data Applications Processed - YTD Projected Applications Processed for year ¹ Percent of Projected Applications	4,494,141 14,275,000		5.2% 8.1%	4,273,248 13,200,000		5.9% 8.3%	12,193,795	
Processed Corrections Processed	<i>31.5%</i> 963,670		6.6%	32.4% 904,024		29.2%	33.1% 699,914	
Application Types Electronic Applications Paper Applications	3,426,717 1,067,424	76.2% 23.8%	25.6% -30.9%	2,728,894 1,544,354	63.9% 36.1%			46.4% 53.6%
Spanish Applications	8,700	0.2%	156.3%	3,394	0.1%	83.5%	1,850	
Applicants Data Applicants ² Ineligible Applicants - NSLDS Match ³	4,494,129 5,289	0.1%	5.7% 88.4%	4,253,683 2,807	0.1%	6.1% -50.2%	, ,	0.1%
Undergraduate Applicants Dependent Applicants Independent Applicants	3,610,101 2,373,531 1,236,570	80.3% 65.7% 34.3%	7.8% 7.6% 8.2%	3,347,618 2,204,961 1,142,657	78.7% 65.9% 34.1%	3.9% 0.5% 11.1%	2,193,545	80.3% 68.1% 31.9%
Post Baccalaureate Applicants Rejected Applicants ⁴	537,488 346,540	12.0% 7.7%	7.3% -14.4%	501,087 404,978	11.8% 9.5%	13.9% 16.2%	,	11.0% 8.7%
EFC Average Dependent Undergraduates Independent Undergraduates Post Baccalaureates	10,658 2,467 5,693		6.2% 2.6% 3.6%	10,035 2,405 5,494		3.0% 1.3% 0.8%	2,375	

- 1) 2003-04 and 2004-05 is projected applications (in italics) provided by CPS; 2002-03 is actual.
- 2) Includes ALL applicants.
- 3) Ineligible due to defaulted loan or unpaid overpayment based on NSLDS match.
- 4) Incomplete application, ineligible based on Non-citizen, Drug Abuse hold file, etc.

Source: All data from CPS TRN-01, TRN-02, M/OP-1 and CPS M/OP-2 except for Ineligible Applicants, which is from NSLDS.

Released on June 21, 2004

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	Table 2: Applicants - Annual Trends										
	Year	-To-Date				Annual Summaries					
Award Year	2004-05 (Week 13)			2003-04* (Week 65)	% Change from 2002-03 to 2003-04	2002-03 (Week 86)	% Change from 2001-02 to 2002-03	2001-02 (Week 86)			
Application Data Applications Processed ¹	4,494,141	14,275,000	11.8%	12,770,984	4.7%	12,193,795	7.0%	11,399,938			
Corrections Processed	963,670			8,425,057	-1.0%	8,510,899	17.9%	7,217,506			
Application Types Electronic Applications Electronic Percent Paper Applications Paper Percent	3,426,717 76.2% 1,067,424 23.8%	10,706,250 75.0% 3,568,750 25.0%	16.8% -1.0%	9,165,725 71.8% 3,605,259 28.2%	24.8% -25.6%	7,347,211 60.3% 4,846,584 39.7%	29.4% -15.3%	5,676,368 49.8% 5,723,570 50.2%			
Spanish Applications	8,700			65,201		33,329		7,224			
Applicants Data Applicants ² Ineligible Applicants - NSLDS Match ³ Undergraduate Applicants Dependent Applicants Independent Applicants	2,373,531 1,236,570	0.1% 80.3% 65.7% 34.3%		12,646,035 154,399 1.2% 10,726,090 84.8% 5,660,841 52.8% 5,065,249 47.2%	5.2% -6.9% 4.0% 3.8% 4.2%	12,021,248 165,867 1.4% 10,314,134 85.8% 5,453,522 52.9% 4,860,612 47.1%	8.9% 6.3% 12.1%	10,961,420 155,241 1.4% 9,467,564 86.4% 5,129,700 54.2% 4,337,864 45.8%			
Post Baccalaureate Applicants Rejected Applicants ⁴	537,488 346,540	12.0% 7.7%		1,519,556 12.0% 400,389 3.2%		1,387,350 11.5% 319,764 2.7%		1,194,573 10.9% 299,283 2.7%			
EFC Average Dependent Undergraduates Independent Undergraduates Post Baccalaureates	10,658 2,467 5,693			9,347 2,802 7,016	1.9% 2.4% -0.4%	9,175 2,737 7,045	0.9% 3.8% 4.7%	9,089 2,638 6,729			

Source: All data from CPS TRN - 01, TRN - 02, M/OP1 and CPS M/OP2, except for Ineligible Applicants, which is from NSLDS.

^{1) 2004-05} shows actuals to date and projected applications (in italics) provided by CPS; other years are actual.

²⁾ Includes ALL applicants.

³⁾ Ineligible due to defaulted loan or unpaid overpayment based on NSLDS match.

⁴⁾ Incomplete application, ineligible based on Non-citizen, Drug Abuse hold file, etc.

^{*2003-04} processing still ongoing, so no end of year data.

Table 3: Pell Grant Program - Year-To-Date Trends

Award Year As of Date	2004-05 3/28/2004 (Week 13)	3/28/2004 2003-04 to 3/30/2003		% Change from 2002-03 to 2003-04	2002-03 3/31/2002 (Week 13)
Pell Grant Eligible Applicants As of Date Number of Eligible Applicants - YTD ¹ Total Number of Applicants for Year ²	3/28/2004 1,963,813 6,996,594	6.5%	3/30/2003 1,843,818 7,069,206	21.0%	4/1/2002 1,523,220 6,585,427
Eligible Applicants as % of projection Dependency Dependents Independents Average EFC Dependents Independents Independents	28.1% 975,569 49.7% 988,244 50.3% 852 1,089 618	7.6% 5.2% 7.9% -0.7% 0.2% -1.3%	26.1% 927,740 50.3% 916,078 49.7% 858 1,087 626	12.8% 10.7% 33.8% 4.6% 8.7% 4.5%	23.1% 838,323 55.0% 684,897 45.0% 820 1,000 599
Pell Grant Recipients Number of Recipients - YTD ³ Number of Recipients for Year ²	No recipients yet 5,344,000	NA 12.6%	No recipients yet 4,746,015	NA -0.7%	No recipients yet 4,778,451

- 1) Number of eligible applicants.
- 2) 2004-05 are projected (in italics); other years are actual.
- 3) Number of unduplicated recipients.

Source: Applicant data from CPS ELI-10 (for 2004-05, report date 04/02/04); M/OP-02 (for 2003-04, report date 3/30/03; for 2002-03, report date 3/31/02; for 2001-02, report date 3/31/01; for 2000-01, report date 4/01/2000) except for Number of Applicants for Year is from the FY 2005 President's Budget. Recipient, Origination and Disbursement data from RFMS as reported in 04/13/04 Pell Forecasting Report except for 2004-05 actuals which are from an NSLDS query run on 3/31/04.

Table 4: Pell Grant Program - Annual Trends

	Year-T	o-Date				Annual Summaries		
Award Year	2004-05 (Week 13)	Budget Projection (President's Budget FY2005)	% Change from 2003-04 vs. Projections	2003-04 (Week 65)	% Change from 2001-02 to 2002-03	2002-03 (Week 86)	% Change from 2000-01 to 2001-02	2001-02 (Week 86)
Pell Grant Eligible Applicants Number of Applicants	1,963,813	6,996,594	7.7%	6,496,780	3.9%	6,251,967	11.6%	5,601,044
Dependency Dependents Dependents Percent Independents Independents-Percent	975,569 49.7% 988,244 50.3%	2,633,474 37.6% 4,363,120 62.4%	2.7% -4.7% 11.0% 3.0%	2,564,970 39.5% 3,931,810 60.5%	0.1%	2,466,167 39.4% 3,785,800 60.6%	12.9%	2,247,283 40.1% 3,353,761 59.9%
Average EFC Dependents Independents	852 1,089 618	1,017	2.1% 3.1% 2.7%	769 986 628	1.7	761 975 621	7.9% 9.6% 7.1%	705 890 580
EFC Cutoff	3,850	3,850	0.0%	3,850	1.3%	3,800	7.0%	3,550
Pell Grant Recipients Number of Recipients ¹	No recipients yet	5,344,000	12.6%	4,746,015	-0.7%	4,778,451	10.1%	4,339,992
Recipients as % of Eligible Applicants	NA	76.4%	4.6%	73.1%	-4.4%	76.4%	-1.4%	77.5%
Origination (Award) Amounts Amount Originated	NA			\$14,635,962,528	1.5%	\$14,424,392,315	16.9%	\$12,335,439,485
Average Origination Amount	NA			\$3,084	2.2%	\$3,019	6.2%	\$2,842
Maximum Award Amount	\$4,050	\$4,050	0.0%	\$4,050	0.0%	\$4,050	1.3%	\$4,000
Disbursements Amount Disbursed	NA		NA	\$11,364,873,480	-2.4%	\$11,639,341,020	16.6%	\$9,979,082,547
Average Disbursed Amount	NA		NA	\$2,395	-1.7%	\$2,436	5.9%	\$2,299
Funding Appropriations		\$12,006,738,000	5.6%	\$11,364,646,000	0.4%	\$11,314,000,000	29.2%	\$8,756,000,000
Cost Estimate		\$13,069,000,000	2.9%	\$12,706,000,000	8.9%	\$11,667,000,000	16.7%	\$9,999,458,000
Annual Surplus		(\$1,062,262,000)	-20.8%	(\$1,341,354,000)	280.0%	(\$353,000,000)	-71.6%	(\$1,243,458,000)
Cumulative Shortfall/Surplus		(\$3,681,468,000)	40.6%	(\$2,619,206,000)	105.0%	(\$1,277,852,000)	38.2%	(\$924,852,000)

Source: Applicant data from ELI-10 (for 2004-05, report date 04/02/04); M/OP-02 (for 2003-04, report date 3/29/04; for 2002-03, report date 8/23/2003; for 2001-02, report date 8/24/02; for 2000-01, report date 9/04/2001) except for Budget Projection and Funding data which is from FY2005 President's Budget. Recipient, Origination and Disbursement data from RFMS as reported in 04/13/04 Pell Forecasting Report.

¹⁾ Number of unduplicated recipients.

	Гable 5: Feder	al Loan F	Portfolio - Acti	ve Loans	i		
Fiscal Year As of Date	FY2004 Year-To- Date (As of 3/31/2004)	% Change FY2003 to 3/31/2004	FY2003 (As of 4/11/2003)	% Change FY2002 to FY2003	FY2002 (As of 3/2002)	% Change FY2001 to FY2002	FY2001 (As of 3/2001)
Totals - All Loans							
Number of Unduplicated Recipients (in thousands) ¹	24,365	5.2%	23,164	4.00/	N/A	0.00/	N/A
Number of Loans (in thousands) Outstanding Principal Balance ² (in millions)	77,102	2.7%	75,075	4.6%	71,785	0.3%	71,572
Average OPB Per Recipient	\$342,451 \$14,055	11.2% 5.8%	\$307,835 \$13,289	14.5%	\$268,752 N/A	7.6%	\$249,851 N/A
Amount Originated ³ (in millions)	\$388,201	10.8%	\$350,218	14.0%	\$307,129	5.1%	\$292,350
Average Loan Amount Originated	\$5,035	7.9%	\$4,665	9.0%	\$4,278	4.7%	\$4,085
Subsidized Loans							
Number of Unduplicated Recipients (in thousands)	16,976	0.7%	16,864		N/A		N/A
Number of Loans (in thousands)	40,276	-1.5%	40,885	0.9%	40,516	-4.0%	42,226
Outstanding Principal Balance ² (in millions)	\$108,011	-1.8%	\$109,987	1.0%	\$108,859	-4.1%	\$113,495
Average OPB Per Recipient	\$6,363	-2.4%	\$6,522	0.00/	N/A	0.00/	N/A
Amount Originated ³ (in millions) Average Loan Amount Originated	\$131,042 \$3,254	-1.3% 0.1%	\$132,827 \$3,249	0.9% -0.1%	\$131,698 \$3,251	-3.3% 0.8%	\$136,157 \$3,224
Unsubsidized Loans	, , ,		, , ,		, , ,		, , ,
Number of Unduplicated Recipients (in thousands)	9,849	6.6%	9,239		N/A		N/A
Number of Loans (in thousands)	20,642	6.2%	19,433	10.9%	17,517	8.6%	16,124
Outstanding Principal Balance ² (in millions)	\$71,982	4.8%	\$68,689	9.7%	\$62,609	8.1%	\$57,911
Average OPB Per Recipient	\$7,309	-1.7%	\$7,435		N/A		N/A
Amount Originated ³ (in millions)	\$80,372	6.9%	\$75,209	11.6%	\$67,390	8.7%	\$61,976
Average Loan Amount Originated	\$3,894	0.6%	\$3,870	0.6%	\$3,847	0.1%	\$3,844
PLUS Loans	4.000	4.00/	4.070		NI/A		NI/A
Number of Unduplicated Recipients (in thousands) Number of Loans (in thousands)	1,968 3.124	4.8% 2.1%	1,878 3,060	0.4%	N/A 3.047	1.4%	N/A 3,004
Outstanding Principal Balance ² (in millions)	\$16,686	9.6%	\$15,228	3.5%	\$14,713	5.6%	\$13,930
Average OPB Per Recipient	\$8,479	4.6%	\$8,109	0.070	N/A	0.070	N/A
Amount Originated ³ (in millions)	\$22,234	8.8%	\$20,441	5.5%	\$19,384	7.6%	\$18,022
Average Loan Amount Originated	\$7,117	6.5%	\$6,680	5.0%	\$6,362	6.0%	\$5,999
Consolidation Loans							
Number of Unduplicated Recipients (in thousands)	5,473	25.7%	4,353	00.50/	N/A	04.40/	N/A
Number of Loans (in thousands)	7,719	29.0%	5,984	39.5%	4,289	31.4%	3,263
Outstanding Principal Balance ² (in millions) Average OPB Per Recipient	\$134,476 \$24,571	31.8% 4.8%	\$102,032 \$23,439	46.8%	\$69,518 N/A	38.1%	\$50,330 N/A
Amount Originated ³ (in millions)	\$140,956	31.3%	\$107,380	47.2%	\$72,939	23.1%	\$59,250
Average Loan Amount Originated	\$18,261	1.8%	\$17,945	5.5%	\$17,006	-6.3%	\$18,158
FISL/SLS/Refinanced Loans ⁴							
Number of Unduplicated Recipients (in thousands)	1,042	-12.3%	1,188		N/A		N/A
Number of Loans (in thousands)	1,401	-13.7%	1,623	-14.5%	1,899	-16.0%	2,261
Outstanding Principal Balance ² (in millions)	\$3,183	-18.4%	\$3,902	-18.7%	\$4,799	-19.8%	\$5,984
Average OPB Per Recipient	\$3,055	-7.0%	\$3,285		N/A		N/A
Amount Originated ³ (in millions)	\$3,637	-16.7%	\$4,365	-17.1%	\$5,264	-18.3%	\$6,445
Average Loan Amount Originated	\$2,596	-3.5%	\$2,689	-3.0%	\$2,772	-2.8%	\$2,851
Perkins Loans Number of Unduplicated Recipients (in thousands)	3,450	-1.7%	3,510		N/A		N/A
Number of Loans (in thousands)	3,450	-1.7%	4,090	-9.5%	4,517	-3.8%	4,694
Outstanding Principal Balance ² (in millions)	\$8,113	1.5%	\$7,997	-3.1%	\$8,254	0.6%	\$8,201
Average OPB Per Recipient	\$2,352	3.2%	\$2,278	-0.170	Ψ0,23 4 N/A	0.070	φ0,201 N/A
Amount Originated ³ (in millions)	\$9,960	-0.4%	\$9,996	-4.4%	\$10,454	-0.4%	\$10,500
Average Loan Amount Originated	\$2,528	3.4%	\$2,444	5.6%	\$2,314	3.5%	\$2,237

Source: For 3/31/2004 column and FY2003 column, NSLDS query. For end of March of other years, NSLDS Monthly Benchmark Reports for March of each year.

¹⁾ Total number of recipients will not equal the sum of the number of recipients by loan type as some recipients will have multiple loan types. Number of recipients is not available (N/A) in previous years.

²⁾ Outstanding Principal Balance is the principal amount owed by borrower as of the end of each fiscal year.

³⁾ Amount Originated means Amount of Guaranty for FFEL loans, Amount of Loan for Direct Loans, and Amount Disbursed for Perkins Loans.

⁴⁾ FISL, SLS and Refinanced loan programs no longer exist and are in phase out.

	Table 6: FFEL and Direct Loan Volume FY 2004 Year to Date									
	FFEL & Dir	ect Loans Con	nbined Totals		FFEL Only		[Direct Loans O	nly	
	Actuals (Preliminary Totals 03/31/04)	% Difference between Actuals vs. FY2005 PB	FY2005 President's Budget Quarters 1 & 2	Actuals (Preliminary Totals 03/31/04)	% Difference between Actuals vs. FY2005 PB	FY2005 President's Budget Quarters 1 & 2	Actuals (Preliminary Totals 03/31/04)	% Difference between Actuals vs. FY2005 PB	FY2005 President's Budget Quarters 1 & 2	
Totals - All Loans <u>Including</u> Consolidati										
Number of Students ¹ (in thousands)	3,076			2,322			765			
Number of Loans (in thousands)	4,919	0.0%	4,918	3,644	-2.7%	3,745	1,274	8.6%	1,173	
Guaranteed Loan Amount ² (in millions)	\$34,239	7.6%	\$31,834	\$27,246	9.7%	\$24,836	' '	-0.1%	\$6,998	
Average Loan Amount	\$6,961	7.5%	\$6,473	\$7,476	12.7%	\$6,632	\$5,487	-8.0%	\$5,966	
Totals - All Loans Excluding Consolidat Number of Loans (in thousands) Guaranteed Loan Amount ² (in millions) Average Loan Amount	3,895 \$14,099 \$3,620	-9.8% -10.2% -0.5%	4,319 \$15,706 \$3,636	\$10,366	-13.3% -12.8% 0.6%	3,282 \$11,885 \$3,621	\$3,733	1.3% -2.3% -3.5%	1,037 \$3,821 \$3,685	
Subsidized Loans										
Number of Loans (in thousands)	2,032	-10.4%	2,268	1,474	-13.9%	1,713		0.5%	555	
Guaranteed Loan Amount ² (in millions)	\$6,301	-11.4% -1.2%	\$7,115	\$4,591 \$3,114	-13.8% 0.1%	\$5,328 \$3,440		-4.3% -4.9%	\$1,787	
Average Loan Amount	\$3,100	-1.2%	\$3,137	\$3,114	0.1%	\$3,110	\$3,063	-4.9%	\$3,220	
Unsubsidized Loans Number of Loans (in thousands)	1,621	-9.5%	1,792	1,211	-13.0%	1,392	411	2.7%	400	
Guaranteed Loan Amount ² (in millions)	\$5,917	-10.6%	\$6,616		-13.0%	\$5,185		-1.9%	\$1,431	
Average Loan Amount	\$3,649	-1.2%	\$3,692	\$3,728	0.1%	\$3,725		-4.5%	\$3,578	
PLUS Loans										
Number of Loans (in thousands)	242	-6.6%	259	160	-9.3%	177	81	-0.8%	82	
Guaranteed Loan Amount ² (in millions)	\$1,882	-4.7%	\$1,975	\$1,262	-8.0%	\$1,372	· ·	2.8%	\$603	
Average Loan Amount	\$7,783	2.1%	\$7,625	\$7,865	1.5%	\$7,751	\$7,621	3.6%	\$7,354	
Consolidation Loans Number of Loans (in thousands)	1,023	70.8%	599	799	72.6%	463	224	64.9%	136	
Guaranteed Loan Amount ² (in millions)	\$20,140	70.8% 24.9%	\$16,128		30.3%	\$12,951		2.6%	\$3,177	
Average Loan Amount	\$19,680	-26.9%	\$26,925	\$21,122	-24.5%	\$27,972		-37.8%	\$23,360	

¹⁾ Student counts are unduplicated within the FFEL, Direct Loan and combined totals. Therefore, the number of students using both programs will be less than the arithmetic sum of the two programs. Students who borrowed under the PLUS program are included, but PLUS borrowers are not.

²⁾ Guaranteed Loan Amount: For FFEL, it means Amount of Guaranty; for Direct Loans, it means Amount of Loan.

Source: FFEL actuals from the 2004 NSLDS Data Quality Benchmarks for 03-31-04; Direct Loan actuals from March 31, 2004 committed loan volume and loan consolidation files; and FY2005 President's Budget.

Table 7: FFEL New Loan Activity Trends
Fiscal Year to Date

		% Change		% Change	
Fiscal Year	FY2004	from 2003	FY2003	from 2002	FY2002
As of Date	3/31/2004	to 2004	4/1/2003	to 2003	3/25/2002
Totals - All FFEL Loans Inc	luding Consolidatio	n Loans			
Number of Loans	3,644,361	15.4%	3,157,429	27.4%	2,478,546
Average Loan Amount	\$7,476	-0.8%	\$7,535	24.6%	\$6,046
Guaranteed Amount	\$27,245,912,757	14.5%	\$23,792,025,837	58.8%	\$14,984,751,488
Amount Disbursed ¹	\$23,503,509,333	13.9%	\$20,640,816,774	64.8%	\$12,522,710,518
Totals - All FFEL Loans Exc	cluding Consolidation	on Loans			
Number of Loans	2,845,219		2,427,369	12.2%	2,163,950
Average Loan Amount	\$3,643	2.3%	\$3,563	0.4%	\$3,547
Guaranteed Amount	\$10,366,306,749	19.9%	\$8,649,070,242	12.7%	\$7,676,225,829
Amount Disbursed ¹	\$6,719,223,037	19.9%	\$5,604,202,244	7.0%	\$5,235,825,952
Stafford Subsidized					
Number of Loans	1,474,258	15.3%	1,278,334	12.1%	1,140,633
Average Loan Amount	\$3,114	0.7%	\$3,094	-0.3%	\$3,104
Guaranteed Amount	\$4,591,450,697	16.1%	\$3,955,545,589	11.7%	\$3,540,248,842
Amount Disbursed ¹	\$2,974,560,487	15.4%	\$2,577,530,421	6.0%	\$2,432,565,077
Stafford Unsubsidized					
Number of Loans	1,210,503	18.6%	1,020,266	13.0%	902,889
Average Loan Amount	\$3,728	1.5%	\$3,675	0.7%	\$3,650
Guaranteed Amount	\$4,512,857,991	20.4%	\$3,748,969,180	13.8%	\$3,295,331,320
Amount Disbursed ¹	\$2,835,050,495	19.7%	\$2,368,746,150	7.6%	\$2,202,212,553
PLUS					
Number of Loans	160,458	24.6%	128,769	6.9%	120,428
Average Loan Amount	\$7,865	7.2%	\$7,335	5.1%	\$6,980
Guaranteed Amount	\$1,261,998,061	33.6%	\$944,555,473	12.4%	\$840,645,667
Amount Disbursed ¹	\$909,612,055	38.3%	\$657,925,673	9.5%	\$601,048,322
Consolidation					
Number of Loans	799,142	9.5%	730,060	132.1%	314,596
Average Loan Amount	\$21,122	1.8%	\$20,742	-10.7%	\$23,231
Guaranteed Amount	\$16,879,606,008	11.5%		107.2%	\$7,308,525,659
Amount Disbursed ¹	\$16,784,286,296	11.6%	\$15,036,614,530	106.4%	\$7,286,884,566

¹⁾ Shows amount disbursed to date. Amount will continue to increase as award year progresses. Source: NSLDS Monthly Benchmark Reports for March of each year.

Table 8: Direct Loan New Loan Activity Trends Fiscal Year to Date

Fiscal Year As of Date	FY2004 3/31/2004	% Change from 2004 to 2003	FY2003 3/31/2003	% Change from 2003 to 2002	FY2002 3/31/2002
Totals - All Direct Loans Inc	cluding Consolida	tion Loans			
Number of Loans Average Loan Amount Gross Loan Amount	1,274,381 \$5,487 \$6,993,035,852	2.2% -1.6% 0.6%	1,246,806 \$5,577 \$6,953,848,585	-4.7% -17.6% -21.4%	1,308,131 \$6,767 \$8,852,008,810
Amount Disbursed ¹	\$6,245,380,552	-0.1%	\$6,254,326,464	-22.9%	\$8,110,596,062
Totals - All Direct Loans Ex	cluding Consolid	ation Loans			
Number of Loans Average Loan Amount Gross Loan Amount Amount Disbursed ¹	1,050,184 \$3,555 \$3,733,116,713 \$3,016,773,960	3.8% 1.7%		2.2% 2.2% 4.4% 5.6%	990,082 \$3,420 \$3,385,626,626 \$2,723,638,716
Stafford Subsidized					
Number of Loans Average Loan Amount Gross Loan Amount Amount Disbursed ¹	557,972 \$3,063 \$1,709,303,307 \$1,372,652,122	3.9% -1.1% 2.8% 1.8%	536,991 \$3,097 \$1,663,147,395 \$1,348,967,125	0.2% 1.0% 1.2% 2.4%	535,955 \$3,067 \$1,643,802,788 \$1,317,603,059
Stafford Unsubsidized					
Number of Loans Average Loan Amount Loan Amount Amount Disbursed ¹	410,846 \$3,417 \$1,403,757,249 \$1,087,853,107	2.4% 0.6% 3.1% 1.3%	401,218 \$3,395 \$1,362,085,688 \$1,073,864,893	3.0% 1.2% 4.3% 3.9%	389,543 \$3,353 \$1,306,274,722 \$1,033,684,729
PLUS Number of Loans Average Loan Amount Loan Amount Amount Disbursed ¹	81,366 \$7,621 \$620,056,157 \$556,268,731	10.5% 9.8% 21.3% 22.4%	73,656 \$6,938 \$511,022,977 \$454,607,091	14.0% 2.9% 17.3% 22.1%	64,584 \$6,744 \$435,549,116 \$372,350,928
Consolidation					
Number of Loans Average Loan Amount Loan Amount Amount Disbursed ¹	224,197 \$14,540 \$3,259,919,139 \$3,228,606,592	-4.6% 0.0% -4.6% -4.4%	234,941 \$14,547 \$3,417,592,525 \$3,376,887,355	-26.1% -15.4% -37.5% -37.3%	' '

¹⁾ Shows amount disbursed to date. Amount will continue to increase as award year progresses. Source: Committed loan volume reports as of March 31 of each fiscal year except consolidation numbers for FY2003 and FY2002 are from April 30, 2003 report.

Table 9: Direct Loan Delinquency Report

Delinquency Rates for Past 15 Months							
Load Month	Based on Borrower Count	Based on Original Loan Amount					
Mar-04	10.2%	8.0%					
Feb-04	11.3%	9.0%					
Jan-04	11.6%	9.0%					
Dec-03	10.9%	8.5%					
Nov-03	10.2%	7.9%					
Oct-03	10.0%	7.8%					
Sep-03	10.6%	8.1%					
Aug-03	11.8%	9.0%					
Jul-03	12.0%	9.3%					
Jun-03	12.3%	9.7%					
May-03	12.6%	10.0%					
Apr-03	12.0%	9.6%					
Mar-03	12.1%	9.9%					
Feb-03	13.1%	10.7%					
Jan-03	14.1%	11.4%					

Source: Credit Management Data Mart, Shared Reports, Table H1, Delinquency Rates.

Repayment Borrowers by Days Past Due for March 2004										
Delinquent Days Past Due	Borrower Percent of Borrowers Count Delinquent Original Loan Amount			unt Delinquent Original Loan Amount						
	Mar-04	Mar-03	Mar-04	Mar-03	Mar-04	Mar-03	Mar-04	Mar-03		
Late Payer (1-30 days delinquent) - not included in rates	357,393	345,907			\$4,599,248,838	\$4,483,448,398				
31-60 days delinquent 61-90 days delinquent 91-120 days delinquent 121-180 days delinquent 181-270 days delinquent	149,318 79,041 70,784 77,699 61,110	84,574 84,274 93,839	18.0% 16.2% 17.7%	17.1% 17.0% 19.0%	\$919,980,364 \$797,579,273 \$855,298,507	\$1,896,972,068 \$1,043,839,468 \$1,002,393,817 \$1,057,732,182 \$906,838,060	36.0% 18.2% 15.8% 16.9% 13.0%	32.1% 17.7% 17.0% 17.9% 15.3%		
Total Delinquents ¹	434,075	489,779	100.0%	100.0%	\$5,052,429,603	\$5,907,775,595	100.0%	100.0%		

Footnotes:

Source: Credit Management Data Mart, Shared Reports, H4, Repayment Borrowers Days Past Due. Integrated FSA Program Data Report for March, 2004

Released on June 21, 2004

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¹⁾ Total Delinquents count does not add to total as some borrowers may be in more than one data range and percentages may sum to greater than 100% due to rounding.

Table 10: Loans in Default (As of 3/31/2004)

	All Ad	ctive Loans ¹	Loans in Default ²					
	Number of Loans	Outstanding Principal Balance ³ (in millions)	Number of Loans	% of Loans in Default	Outstanding Principal Balance ³ (in millions)	% of OPB in Default		
All FFEL Loans Subsidized Unsubsidized PLUS Consolidation Subtotal FISL/SLS/Refinanced ⁴ Totals	30,875,909 14,895,794 2,238,898 5,212,672 53,223,273 1,400,565 54,623,838	\$52,307 \$11,648 \$100,238 \$244,279 \$3,183	746,333 141,776 172,519 6,187,056 989,964	5.0% 6.3% 3.3% 11.6% 70.7%	\$2,277 \$546 \$2,369 \$16,339 \$1,963	4.4% 4.7% 2.4% 6.7% 61.7%		
All Direct Loans Subsidized Unsubsidized PLUS Consolidation ⁵ Totals	9,399,674 5,746,368 885,555 2,505,977 18,537,574	\$19,674 \$5,037 \$34,238	370,121 31,941 304,325	6.4% 3.6% 12.1%	\$1,095 \$153 \$3,214	5.6% 3.0% 9.4%		
All Perkins Loans ⁶ All Federal Loans	3,939,767 77,101,179							

- 1) Active loans include the following loan status codes: AL, BK, DA, DB, DF, DL, DO, DT, DU, DW, DX, DZ, FB, IA, ID, IG, IM, IP, RP, UA, UB, UI, and XD.
- 2) Loans in default include the following loan status codes: DB, DF, DL, DO, DT, DU, DW, and DZ
- 3) Outstanding Principal Balance means the remaining principal amount owed by the borrower. The amount may include capitalized interest.
- 4) Includes loan types FI, SL and RF. These loan programs no longer exist and are in phase out.
- 5) Includes loan types D5, D6 and D7.
- 6) Includes loan types DU, EU, IC, NU and PU.

Source: NSLDS query run on 3/31/2004.

Table 11: Defaulted Student Loan Collections - Fiscal Year-To-Date As of March 31, 2004

	FYTD2004	FY2004 Goals	% of Goal Met	% Change from FYTD2003 to FYTD2004	FYTD2003	% Change from FYTD2002 to FYTD2003	FYTD2002
Department of Education	Collections						
Regular Collections Loan Rehabilitations Treasury Offsets Consolidations	\$305,101,844 \$263,907,746 \$212,916,841 \$104,468,459	\$490,000,000 \$375,000,000	46.9% 53.9% 56.8% 44.3%	115.2% 14.1%	\$122,615,561 \$186,579,146	301.9% 6.4%	\$30,511,293 \$175,338,575
Total ED Collections	\$886,394,890	\$1,751,000,000	50.6%	19.7%	\$740,533,683	16.8%	\$634,200,948
Guaranty Agency Collect	ions						
Regular Collections Loan Rehabilitations Treasury Offsets Consolidations	\$438,515,154 \$352,212,339 \$148,308,099 \$999,658,071	\$600,000,000 \$300,000,000	47.2% 58.7% 49.4% 50.7%	35.6% -8.2%	\$259,771,086	-6.1%	\$150,071,239 \$172,078,415
Total GA Collections	\$1,938,693,663	\$3,800,000,000	51.0%	10.8%	\$1,749,914,264	-6.6%	\$1,874,289,971
Combined ED and Guara	nty Agency Collection	ns					
Regular Collections Loan Rehabilitations Treasury Offsets Consolidations Total Collections	\$743,616,998 \$616,120,085 \$361,224,940 \$1,104,126,530 \$2,825,088,553	\$1,580,000,000 \$1,090,000,000 \$675,000,000 \$2,206,000,000	47.1% 56.5% 53.5% 50.1% 50.9%	61.1% 3.8% 5.3%	\$382,386,647	111.8% 0.2% -20.5%	\$180,582,532 \$347,416,990

GA retention is not included in GA collection data.

Source: Students Channel - Daily Posting Report (Gross) FY01 and forward, & Guaranty Agency Treasury Report on Receivables. GA retention in not included in GA collection data.

Table 12: Campus Based Allocations and Number of Schools

			% Change		% Change	
	Number of Schools	2003-04	from 2002-03 to 2003-04	2002-03	from 2001-02 to 2002-03	2001-02
FSEOG						
Public 2 Year	955	\$129,492,787	3.7%	\$124,819,432	5.3%	\$118,507,113
Public 4 Year	533	\$233,881,206	1.0%	\$231,468,050	3.0%	\$224,827,495
Private 2 Year	165	\$9,816,391	-16.2%	\$11,712,710	9.9%	\$10,654,667
Private 4 Year	1,167	\$294,865,978	5.9%	\$278,386,598	3.6%	\$268,673,421
Proprietary	977	\$91,903,804	17.3%	\$78,321,167	15.2%	\$67,967,921
Total	3,797	\$759,960,166	4.9%	\$724,707,957	4.9%	\$690,630,617
FWS						
Public 2 Year	946	\$159,320,457	2.8%	\$154,944,017	2.8%	\$150,776,984
Public 4 Year	537	\$361,906,014	-1.2%	\$366,278,611	-1.1%	\$370,408,512
Private 2 Year	151	\$10,949,474	-17.9%	\$13,339,347	3.6%	\$12,879,372
Private 4 Year	1,241	\$422,024,050	-1.1%	\$426,694,177	0.1%	\$426,114,692
Proprietary	503	\$46,060,443	3.6%	\$44,460,156	3.8%	\$42,824,713
Total	3,378	\$1,000,260,438	-0.5%	\$1,005,716,308	0.3%	\$1,003,004,273
Federal Perkins Loan-FCC						
Public 2 Year	144	\$2,990,358	-15.5%	\$3,537,278	4.2%	\$3,393,653
Public 4 Year	484	\$41,412,834	0.9%	\$41,029,311	0.0%	\$41,037,081
Private 2 Year	45	\$703,446	1.3%	\$694,630	-25.8%	\$936,629
Private 4 Year	922	\$48,017,635	-0.4%	\$48,204,698	-0.8%	\$48,573,383
Proprietary	201	\$6,173,616	-3.3%	\$6,382,983	8.0%	\$5,909,156
Total	1,796	\$99,297,889	-0.6%	\$99,848,900	0.0%	\$99,849,902
All Campus Based Programs	Combined					
Public 2 Year		\$291,803,602	3.0%	\$283,300,727	3.9%	\$272,677,750
Public 4 Year		\$637,200,054	-0.2%	\$638,775,972	0.4%	\$636,273,088
Private 2 Year		\$21,469,311	-16.6%	\$25,746,687	5.2%	\$24,470,668
Private 4 Year		\$764,907,663	1.5%	\$753,285,473	1.3%	\$743,361,496
Proprietary		\$144,137,863	11.6%	\$129,164,306	10.7%	\$116,701,790
Total		\$1,859,518,493	1.6%	\$1,830,273,165	2.1%	\$1,793,484,792

Source: Federal Campus-Based Programs Data Book 2003, Allocation Data Award Year 2003-04 on http://www.ed.gov/finaid/prof/resources/data/databook2003/Alloc0304.xls.

	Table 13:	Campus Based	Awards and	Recipients for	or 2001-2002
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Federal Perkins Loan Progr	am			D	4 .		04			1	
	,			\$12,000-	\$24,000-		\$42,000-	\$60,000		Independent Undergraduate	Graduate
Family Income Level	Total ¹	\$5,999	11,999	23,999	29,999	41,999	59,999	& Over	Subtotal	Students	Students
Recipients (1,000s) Percent	661 100.0%	14 2.2%	16 2.5%	61 9.2%	42 6.4%	84 12.7%	104 15.7%	109 16.6%	431 65.1%	141 21.3%	89 13.5%
Total Loan Amount (millions) Percent	\$1,239 100.0%	\$25 2.0%	\$28 2.3%	\$107 8.6%	\$74 5.9%	\$146 11.8%	\$178 14.4%	\$183 14.8%	\$741 59.8%	\$236 19%	\$262 21%
Average Loan ¹	\$1,875	\$1,765	\$1,746	\$1,753	\$1,745	\$1,738	\$1,721	\$1,671	\$1,721	\$1,673	\$2,932
FSEOG Program		0 to	\$6,000-	Depend \$12,000-		rgraduate \$30,000-				Independent Undergraduate	
Family Income Level	Total ¹	\$5,999	11,999	23,999	29,999	41,999	59,999	& Over	Subtotal	Students	
Recipients (1,000s) Percent	1,295 100.0%	54 4.2%	70 5.4%	208 16.1%	96 7.4%	122 9.4%	62 4.8%	12 0.9%	624 48.1%	672 51.9%	
Total Award Amount (millions) Percent	\$1,008 100.0%	\$48 4.7%	\$59 5.8%	\$193 19.2%	\$100 9.9%	\$134 13.3%	\$71 7.1%	\$14 1.4%	\$619 61.4%	\$389 38.6%	
Average Loan ¹	\$778	\$878	\$840	\$929	\$1,034	\$1,100	\$1,154	\$1,234	\$993	\$578	
Federal Work Study Program	m										
		0 to	\$6,000-	Depend \$12,000-		rgraduate				Independent Undergraduate	Graduate
Family Income Level	Total ¹	\$5,999	11,999	23,999	29,999	41,999	59,999		Subtotal	_	Students
Recipients (1,000s) Percent	741 100.0%	23 3.2%	28 3.7%	86 11.7%	52 7.0%	93 12.6%	116 15.6%	144 19.5%	542 73.2%	152 20.5%	47 6.3%
Total Earnings (millions) Percent	\$1,032 100.0%	\$31 3.0%	\$36 3.5%	\$117 11.4%	\$70 6.8%	\$123 11.9%	\$146 14.2%	\$169 16.3%	\$693 67.2%	\$229 22.2%	\$110 10.7%
Average Earnings ¹	\$1,394	\$1,335	\$1,321	\$1,357	\$1,344	\$1,323	\$1,267	\$1,169	\$1,279	\$1,506	\$2,365

1) Numbers:
Source: Federal Campus-Based Programs Data Book 2003, Recipient Data - Award Year 2001-2002 on http://www.ed.gov/offices/OPE/Data/databook2003/databook2003.html.

Table 14: LEAP/SLEAP Actual Award Report 2002-03

State Agency	LEAP Award	SLEAP Award	Total
American Samoa	\$2,386	\$7,883	\$10,269
Arizona	\$568,637	\$0	\$568,637
Arkansas	\$189,690	\$231,194	\$420,884
California	\$4,606,420	\$5,614,304	\$10,220,724
Colorado	\$409,404	\$498,981	\$908,385
Connecticut	\$390,437	\$0	\$390,437
Delaware	\$89,111	\$125,000	\$214,111
District of Columbia	\$218,382	\$266,164	\$484,546
Florida	\$938,353	\$1,143,665	\$2,082,018
Georgia	\$580,037	\$0	\$580,037
Guam	\$10,587	\$34,985	\$45,572
Hawaii	\$123,196	\$0	\$123,196
Idaho	\$111,853	\$50,000	\$161,853
Indiana	\$599,588	\$730,777	\$1,330,365
Kansas	\$370,119	\$400,000	\$770,119
Kentucky	\$407,937	\$750,000	\$1,157,937
Louisiana	\$426,883	\$0	\$426,883
Maine	\$107,461	\$130,973	\$238,434
Maryland	\$609,203	\$0	\$609,203
Massachusetts	\$1,073,963	\$0 \$0	\$1,073,963
Michigan	\$1,380,640	\$1,600,000	\$2,980,640
Minnesota	\$579,811	\$706,674	\$1,286,485
Mississippi	\$253,778	\$700,074	\$253,778
Missouri	\$592,521	\$0 \$0	\$592,521
Montana	\$92,084	\$304,306	\$396,390
Nebraska	\$239,475	\$791,383	\$1,030,858
Nevada	\$91,102	\$68,146	\$159,248
New Hampshire	\$116,433	\$250,000	\$366,433
New Jersey	\$875,990	\$2,500,000	\$3,375,990
New Mexico	\$152,198	\$185,499	\$337,697
New York	\$2,823,324	\$0	\$2,823,324
North Carolina	\$725,368	\$800,000	\$1,525,368
North Dakota	\$80,318	\$0	\$80,318
Northern Mariana	\$408	\$1,348	\$1,756
Ohio	\$1,200,000	\$1,500,000	\$2,700,000
	\$429,039	\$1,500,000	\$429,039
Oregon Pennsylvania	\$1,467,924	\$3,211,873	\$4,679,797
Rhode Island	\$176,272	\$200,000	
			\$376,272 \$710,656
South Carolina	\$324,345	\$395,311	\$719,656
Tennessee	\$540,833	\$1,787,266	\$2,328,099
Texas	\$1,822,000	\$4,000,000	\$5,822,000 \$520,161
Utah	\$248,161	\$272,000	\$520,161 \$1,461,460
Vermont	\$83,889	\$1,377,580	\$1,461,469
Virgin Islands	\$6,055	\$20,010	\$26,065 \$1,711,380
Virginia	\$711,380	\$1,000,000	\$1,711,380
Washington	\$757,882	\$2,504,539	\$3,262,421
West Virginia	\$242,586	\$801,662	\$1,044,248
Wisconsin	\$625,266	\$762,074	\$1,387,340
Wyoming	\$50,288	\$0	\$50,288
Total	\$28,523,017	\$35,023,597	\$63,546,614

Source: Financial Partners Data Mart, Shared Reports, LEAP/SLEAP.